

**BOOKING FORM**

|  |                                  |  |                       |                           |
|--|----------------------------------|--|-----------------------|---------------------------|
| <b>EXHIBITOR NAME</b> (individual brand name)  |                                  |  |                       |                           |
| <b>CONTACT DETAILS</b><br>(Co-ordinator / Brand Manager / Wine maker / additional person to receive confirmation and correspondence regarding booking)   |                                  |  |                       |                           |
| <b>NAME</b>  |                                  | <b>E-MAIL</b>  |                       | <b>CELL NUMBER</b>        |
|  |                                  |  |                       |                           |
|  |                                  |  |                       |                           |
| <b>INVOICE DETAILS</b>   |                                  |  |                       |                           |
| <b>COMPANY</b>   |                                  |  | <b>POSTAL ADDRESS</b> |                           |
|  |                                  |  |                       |                           |
| <b>VAT REG #</b>   |                                  |  |                       |                           |
|  |                                  |  |                       |                           |
| <b>FESTIVAL GUIDE AND WEBSITE DETAILS</b><br>Please provide details for inclusion in our show guides   |                                  |  |                       |                           |
| <b>WEBSITE</b>   |                                  | <b>TELEPHONE #</b>   |                       |                           |
| <b>STAND POSITION</b><br>Please advise which route / region / distribution agent / exhibitor you would like to be positioned with at the shows   |                                  |  |                       |                           |
|  |                                  |  |                       |                           |
| <b>BOOKING OPTIONS</b><br>Please indicate below the shows that you will be attending   |                                  |  |                       |                           |
| <b>REGIONAL SHOWS: REGULAR STANDS</b>  |                                  |  |                       |                           |
| <b>SHOW</b>  | <b>VENUE</b>                     | <b>2018 DATES</b>  | <b>TIMES</b>          | <b>NO. STANDS</b>         |
| Mpumalanga Wine Show   | Emnotweni Arena, Nelspruit       | Thu 8 & Fri 9 March  | 17h00 – 21h00         |                           |
| Capital City Wine Show   | The Maslow Time Square, Pretoria | Thu 26 & Fri 27 July   | 17h00 – 21h00         |                           |
| Free State Wine Show   | Emoya Estate, Bloemfontein       | Thu 2 & Fri 3 August   | 17h00 – 21h00         |                           |
| Eastern Cape Wine Show   | Boardwalk, Port Elizabeth        | Fri 30 Nov & Sat 1 Dec   | 17h00 – 21h00         |                           |
| <b>RMB WINEX: STAND OPTIONS</b>  |                                  |  |                       |                           |
| <b>VENUE</b>   |                                  | <b>DATES</b>   |                       | <b>TIMES</b>              |
| Sandton Convention Centre, Sandton   |                                  | Wed 24, Thu 25 & Fri 26 October 2018   |                       | 17h00 – 21h00             |
| <b>STAND TYPE</b>  |                                  | <b>QUANTITY OF STANDS</b>  | <b>STAND TYPE</b>     | <b>QUANTITY OF STANDS</b> |
| Regular full Stand   |                                  |  | Alternative Stand     |                           |
| Ultra-Boutique share-with  |                                  |  | Boutique share-with   |                           |
| Self-Build   |                                  | Exhibitors have the opportunity to rent floor space and create custom built stands. Quote will be drawn up based on the size of the floor space required |                       |                           |
| <b>HEIGHT</b>  |                                  | <b>LENGTH</b>  |                       | <b>WIDTH</b>              |
|  |                                  |  |                       |                           |
| All bookings are subject to availability and will only be confirmed upon full payment of the invoice.<br>This booking form has been completed as confirmation of acceptance of all booking terms and conditions. |                                  |  |                       |                           |
| <b>NAME</b>  |                                  |  | <b>SIGNATURE</b>      |                           |
| <b>DESIGNATION</b>   |                                  |  | <b>DATE</b>           |                           |

**RATES**

ALL RATES QUOTED ARE EXCLUDING VAT @ 14%

**COMBO SHOW BOOKINGS**

Rates calculated on a regular stand at each of the five shows. Quotations available on request for alternative stand sizes as well as group bookings

| SHOW PACKAGES  | SHOWS INCLUDED IN PACKAGE        | PRICE IF BOOKED INDIVIDUALLY | COMBO DEAL | <b>YOU SAVE!</b> | GOLD       | PLATINUM   |
|--|----------------------------------|------------------------------|------------|------------------|------------|------------|
| <b>Early Bird 5 Show</b><br>Book and pay before 31/01/2018 | RMB WineX & all 4 regional shows | R44 550.00                   | R31 912.50 | R12 637.50       | R30 316.88 | R28 721.25 |
| <b>Early Bird 2 Show</b><br>Book and pay before 31/01/2018 | RMB WineX & any 1 regional show  | R23 850.00                   | R16 905.00 | R6 945.00        | R16 059.75 | R15 214.50 |
| <b>5 Show</b><br>Book and pay before 02/03/2018            | RMB WineX & all 4 regional shows | R44 550.00                   | R34 040.00 | R10 510.00       | R32 338.00 | R30 636.00 |
| <b>4 Show</b><br>Book and pay before 02/03/2018            | RMB WineX & any 3 regional shows | R37 650.00                   | R30 302.50 | R7 347.50        | R28 787.38 | R27 272.25 |
| <b>3 Show</b><br>Book and pay before 02/03/2018            | RMB WineX & any 2 regional shows | R30 750.00                   | R25 875.00 | R4 875.00        | R24 581.25 | R23 287.50 |
| <b>2 Show</b><br>Book and pay before 02/03/2018            | RMB WineX & any 1 regional show  | R23 850.00                   | R20 757.50 | R3 092.50        | R19 719.63 | R18 681.75 |

**REGIONAL SHOWS ONLY**

Rates calculated per stand per show. Quotations available on request for larger alternative stand sizes as well as group bookings

Attendance at any **ONE** of the regional shows

R6 900.00 per stand per show

**RMB WINEX ONLY**

Rates calculated per stand per show. Quotations available on request for larger alternative stand sizes as well as group bookings

| RMB WINEX ONLY   | EARLY BIRD<br>Book and pay before 02/03/2018 |            | INTERIM<br>Book and pay before 29/06/2018 |            | LATE<br>Book and pay after 29/06/2018 |            |
|--|--|------------|---|------------|---------------------------------------|------------|
|  | RACK RATE                                    | PLATINUM   | RACK RATE                                 | GOLD       | RACK RATE                             | GOLD       |
|  | PLATINUM                                     | GOLD       | PLATINUM                                  | GOLD       | PLATINUM                              | GOLD       |
| <b>Regular Full Stand</b><br>Stand space of 2m x 2m including counter                            | R14 950.00                                   | R13 455.00 | R15 950.00                                | R15 152.50 | R16 950.00                            | R16 102.50 |
| <b>Boutique share-with</b><br>Bottled less than 20 000L in 2017 or 1 <sup>st</sup> crush in 2013 | R9 950.00                                    | R8 955.00  | R11 050.00                                | R10 497.50 | R12 050.00                            | R11 447.50 |
| <b>Ultra-Boutique share-with</b><br>Bottled less than 5000L in 2017                              | R5 700.00                                    | R5 130.00  | R6 100.00                                 | R5 795.00  | R6 500.00                             | R6 175.00  |
| <b>Alternative Stand</b><br>Floor space of 3m x 2m only. No structure is provided.               | R21 500.00                                   | R19 350.00 | R22 950.00                                | R21 802.50 | R24 950.00                            | R23 702.50 |
|  |  |            |   |            |                                       | R15 255.00 |
|  |  |            |   |            |                                       | R10 845.00 |
|  |  |            |   |            |                                       | R5 850.00  |
|  |  |            |   |            |                                       | R22 455.00 |