

FOUR SHOW RATE SCHEDULE 2014



presented by FNB Private Clients



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FOUR SHOW DEAL

Exhibitors who book for all four shows (book by 31 January and pay by 28 February on one invoice) will benefit as follows :

EVENT	FNB MPUMALANGA WINE SHOW	FNB LIMPOPO WINE SHOW	FNB FREE STATE WINE SHOW	RMB WINE X
DATES	14 & 15 March	24 & 25 July	31 July & 1 August	29 to 31 October - Sandton Convention Centre
FULL RACK RATE	R 5 250,00	R 4 500,00	R 4 950,00	R 11 450,00
VALUE OF ALL FOUR SHOWS BILLED ON INDIVIDUAL BASIS	R 26 150,00			
SUB TOTAL IF ALL FOUR SHOWS BOOKED AND PAID FOR ON ONE INVOICE (excl. WineX group & loyalty discounts)			R 20 920,00	You save R5230,00 / less 20%
LESS : GROUP DISCOUNT FOR 6 OR MORE STANDS	not applicable	not applicable	not applicable	15%
PLATINUM LOYALTY ADDITIONAL 10% DISCOUNT	R 2 092,00			20 points and more on Four Show Loyalty Programme
SUB TOTAL FOUR SHOWS PLATINUM MEMBERS (excludes group discount where applicable)			R 18 828,00	You save R7322,00 / less 28%
GOLD LOYALTY ADDITIONAL 5% DISCOUNT	R 1 046,00			14 points and more on Four Show Loyalty Programme
SUB TOTAL FOUR SHOWS GOLD MEMBERS (excludes group discount where applicable)			R 19 874,00	You save R6276,00 / less 24%

INDIVIDUAL SHOW RATES

Please take note of the relevant terms and conditions below

EVENT	FNB MPUMALANGA WINE SHOW	FNB LIMPOPO WINE SHOW	FNB FREE STATE WINE SHOW	RMB WINE X 29 to 31 October				
DATES	14 & 15 March	24 & 25 July	31 July & 1 August	FULL STAND	BOUTIQUE* See criteria below	ULTRA-BOUTIQUE* See criteria below	ALTERNATIVE SELF-BUILD PER M ² * See note below	
EARLY BIRD	Only valid if booked by 31 January and pay by 28th February	R 5 250,00	R 4 500,00	R 4 950,00	R 11 450,00	R 6 950,00	R 3 150,00	R 3 150,00
INTERIM RATES	Valid if booked and paid by 4th July	not applicable	not applicable	not applicable	R 12 450,00	R 7 950,00	R 3 500,00	R 3 500,00
LATE RATES	applicable to bookings made after 4th July	not applicable	not applicable	not applicable	R 13 450,00	R 8 950,00	R 3 950,00	R 3 950,00
SPECIAL POSITION	applicable to WineX bookings only	not applicable	not applicable	not applicable	R 2 000,00	R 1 000,00	not applicable	not applicable
GROUP DISCOUNT	WineX only - 6 or more stands - book & pay on one invoice	not applicable	not applicable	not applicable	15%	15%	15%	15%
PLATINUM DISCOUNT	Loyalty Discount only applicable to WineX and Four Show deal bookings	not applicable	not applicable	not applicable	10%	10%	10%	10%
GOLD DISCOUNT	Loyalty Discount only applicable to WineX and Four Show deal bookings	not applicable	not applicable	not applicable	5%	5%	5%	5%

* 1st crush 2009 or bottling of up to 20000^l in 2013

Bottled 5 000^l or less in 2013

Min. 6m²: Four Show bookings will receive 20% discount

ALL RATES QUOTED EXCLUDE VAT @ 14%